



Dr. Nils-Odd Tønnevoll

Founding Partner, Oslo

E-post: nils.tonnevoll@connectum.no

Mobil: +47 92 20 16 26



Areas of Responsibility

Advice, marketing and client acquisition strategy

Professional experience

- | | |
|---|----------------|
| Connectum Capital Management AS – Oslo, Founding Partner
Co-founder of fee-only, FSA Norway-regulated financial- & investment advisory firm, providing expert advice to private and institutional clients globally. | 2002 – present |
| Connectum Strategic Advisers, Edinburgh/Oslo, Managing Partner
Strategic and financial advisory business with primary focus on international strategic alliances. | 1992 – 2002 |
| IBM Norge AS, Oslo, ass. auditor/sales administrator
After sales service and admin. of commercial agreements with major oil and engineering companies. | 1984 – 1986 |

Board experience

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|---|----------------|
| IC2A – International Confederation of Amputee Associations, Brussels, President
Initiated and co-founded international umbrella organisation acting as collective voice for the world's amputees, representing national amputee associations and addressing key issues to ensure users get access to appropriate limbs and competent rehabilitation from A to Z, and inspiring users to live their lives to their fullest potential by sharing personal stories and knowledge, and encouraging international best practice. | 2015 - present |
| ISPO International Executive Board, Brussels, Treasurer
Managing financial affairs, chairing Financial Committee and chairing User Involvement Initiative. Subsequently, from 2015, member of Financial Committee. | 2013-2015 |
| Watt Club Norway, Oslo, Chairman
Alumni association for Norwegians having graduated from Heriot-Watt University in Edinburgh to strengthening alumni network and links with the University. | 2011 |



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Momentum – The Norwegian Limbless Association, Oslo, Chairman

1996 - 2017

Co-founded national amputee association inspiring amputees to be the best they are capable of. Persuaded HRH Princess Märtha Louise and the Minister of Health to open game changing photo exhibition of happy amputees and achieved national media attention.

Scottish Norwegian Business Forum, Edinburgh, Chairman

1995 - 1999

Chamber of commerce for strengthening Scottish-Norwegian business. Persuaded Widerøes Airways to start operating a daily, direct, scheduled air service between Aberdeen and Stavanger through active lobbying via diplomatic and business network.

Education

Heriot-Watt University, Honorary Doctorate in Finance (Dr h c)

2011

Awarded in recognition of outstanding entrepreneurial achievement and leadership in the field of investment management and for philanthropic work as an inspirational role model for individuals overcoming disability.

Strathclyde University, Glasgow, (MBA)

1990 - 1991

Focus on internationalisation, international strategy and research. Second best in year, Second best Master's Thesis "Criteria for success and failure in exporting".

Heriot-Watt University, Edinburgh, Siviløkonom (BA Honours with Distinction)

1986 - 1990

Focus on strategy, business development, marketing, market research, finance and leadership. Among top ten performers (2.1), special accolade for the University's best Honours Dissertation.

Dahlske School, Grimstad, Examen Artium (upper secondary)

1978 - 1981



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Other information

Civil status

Born 15 October 1962, married

Languages

Norwegian: Fluent (mother tongue). Swedish: Fluent verbally (half Swedish)

English: Fluent. French: Negotiating level. German: Conversational level.

Interests

Cross country skiing, sailing, shooting, food & wine, art, history, classical music/opera.

Awards

Forth Bridge Centenary Trust for Exceptional Merit, 1990, presented by the Earl of Elgin.

Memberships

British Norwegian Chamber of Commerce, Caledonian Society of Norway, Momentum, ISPO, Order of St John t d v hvide Leopard.

Contact info

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